CNI lwi Holdings Ltd

Corporate Trustee for

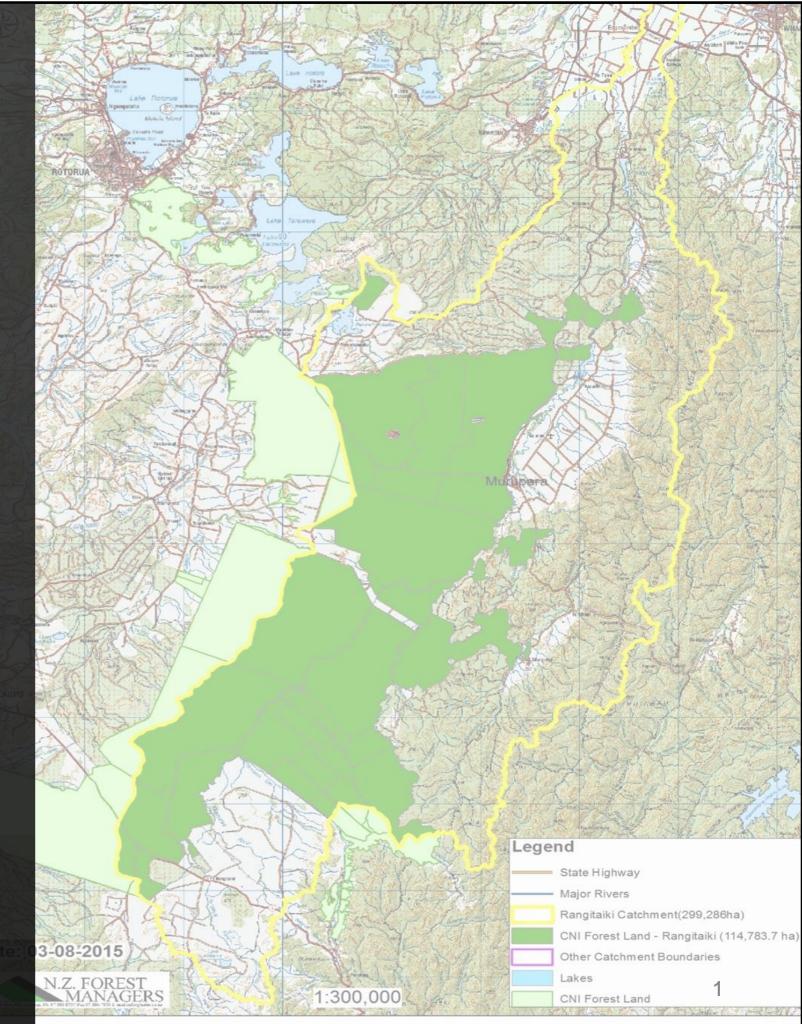
the CNI Iwi Collective

Toi tu te whenua....

Whatu ngarongaro te tangata...

People may come and go....

The land remains forever...



1. CNIIHL Context for interacting with Proposed Plan Change 10

2. Policy Development process

3. Policy Development Logic

Timeline

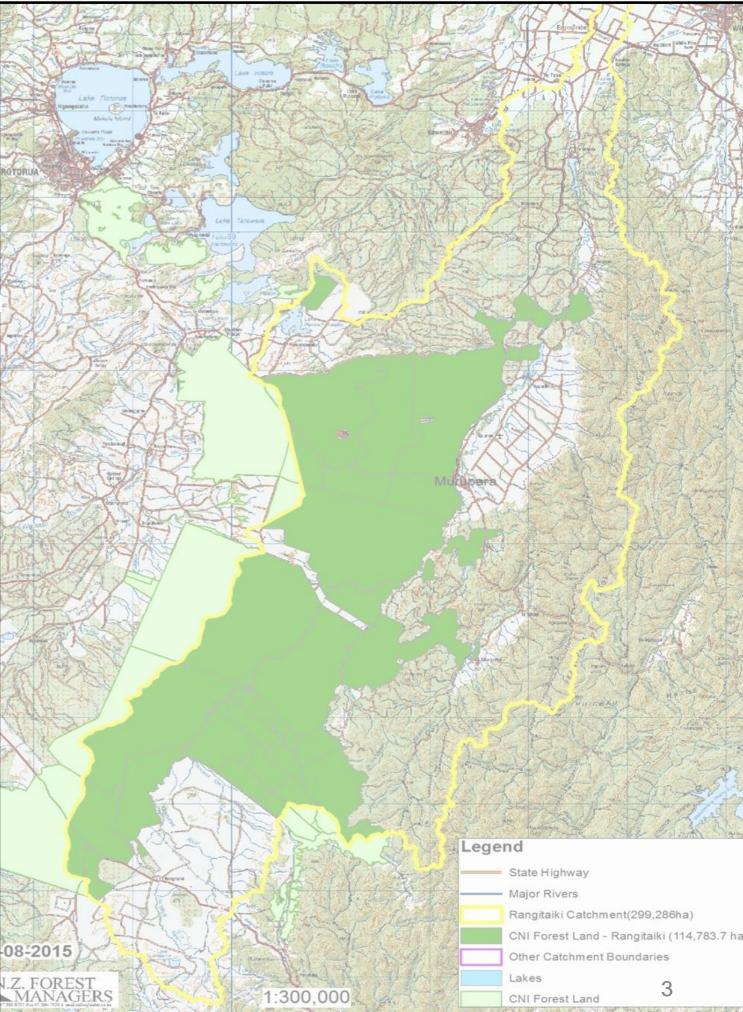
1900's land confiscated / acquired by the Crown through illegal means

1980's – 2005 Crown and Iwi tried various approaches to work towards settlement

2005 Iwi met to discuss a collective approach led by Te Ariki Tumu Te Heuheu

2008 CNI Iwi Collective Deed of Settlement signed





The Land

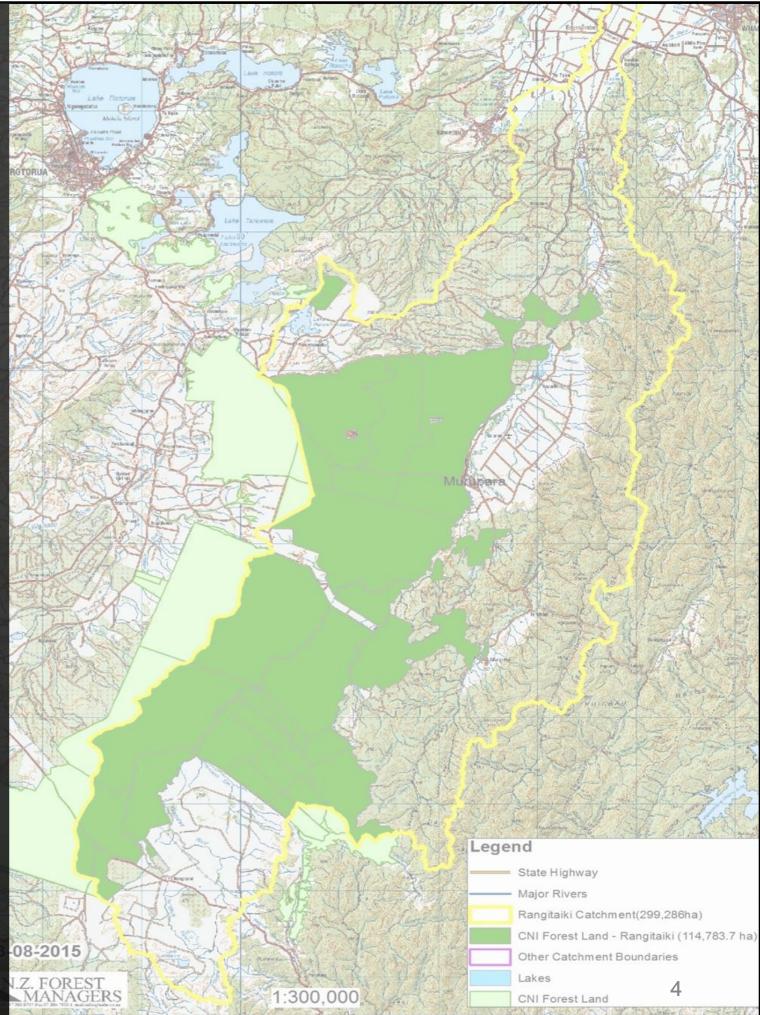
June 2009 the 8 lwi received 176,000 Ha of CNI Forest land

≈142,000 Ha in the Bay of Plenty

≈3,100 Hain the Lake RotoruaCatchment

Land returned under Crown Forestry Licenses i.e. in forest for up to 35 years



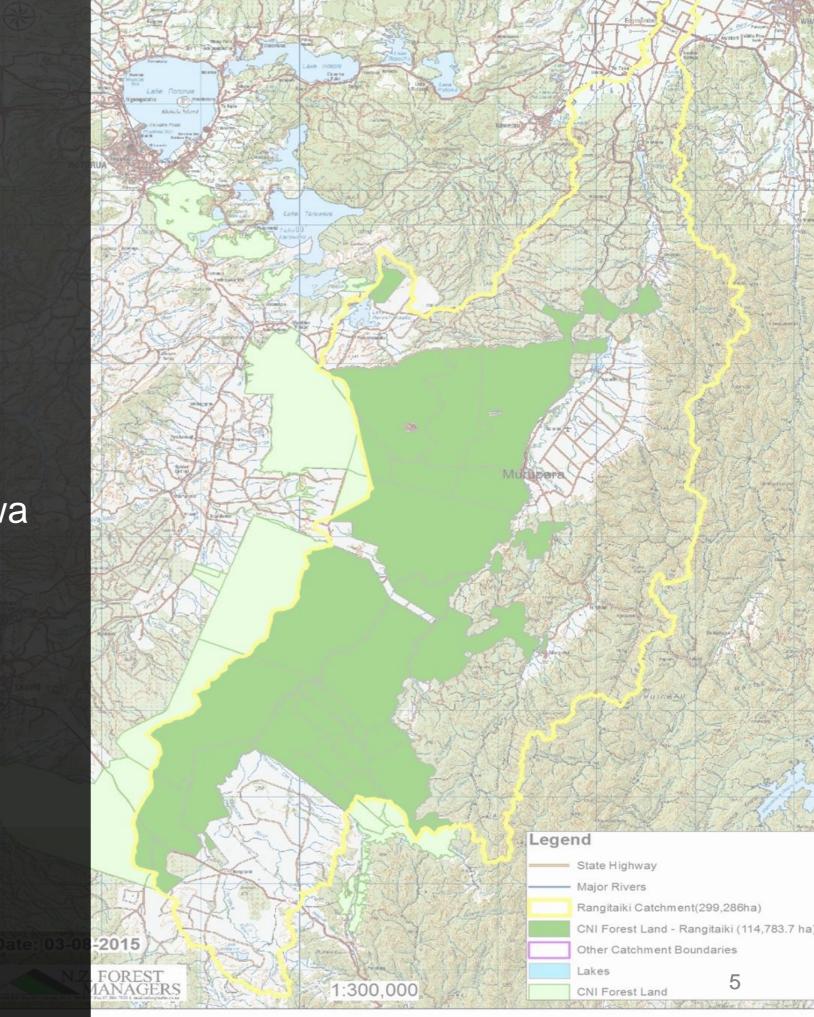


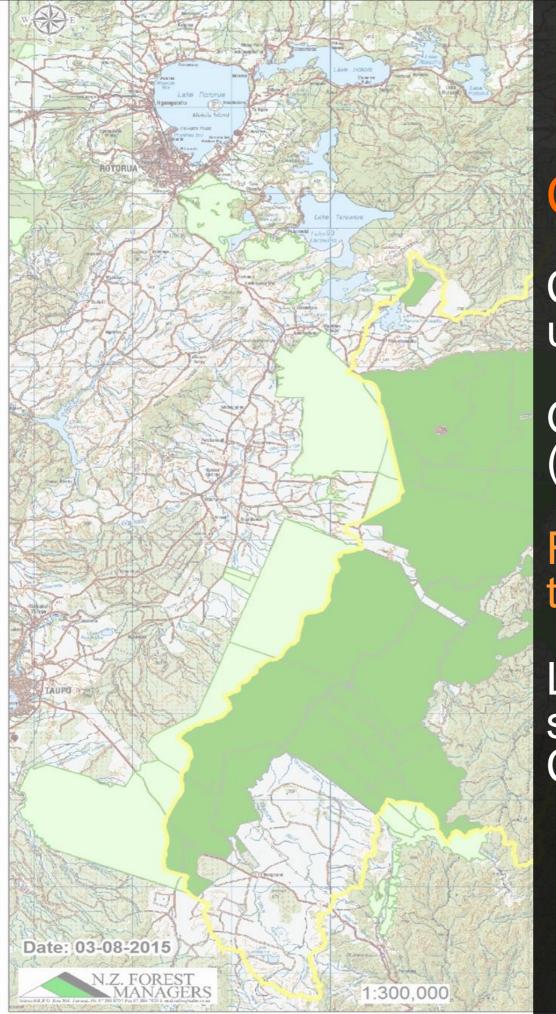
The People

Ngāti Whare Ngāti Manawa Ngai Tūhoe Ngāti Tūwharetoa Ngāti Rangitihi Te Pumautanga o Te Arawa Raukawa Ngāti Whakaue

Collectively > 110,000 people







CNI Iwi Holdings Ltd

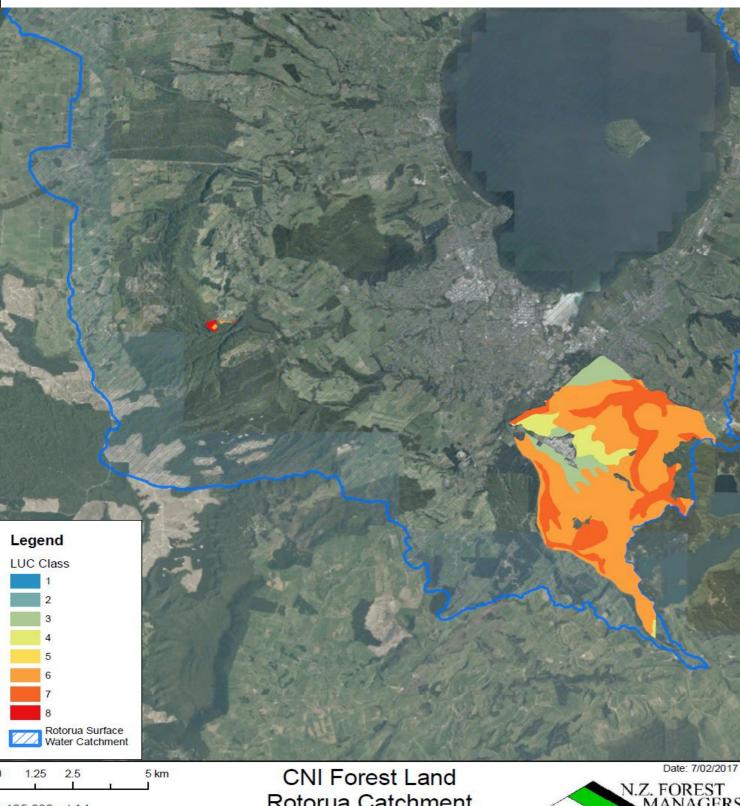
CNIIHL holds and manages the land until 2043

Governed by a Board of 16 Directors (2 directors per Iwi)

Formal engagement with CNIIHL is through the Board.

Land management by wholly owned subsidiary CNI Iwi Land Management Ltd

6

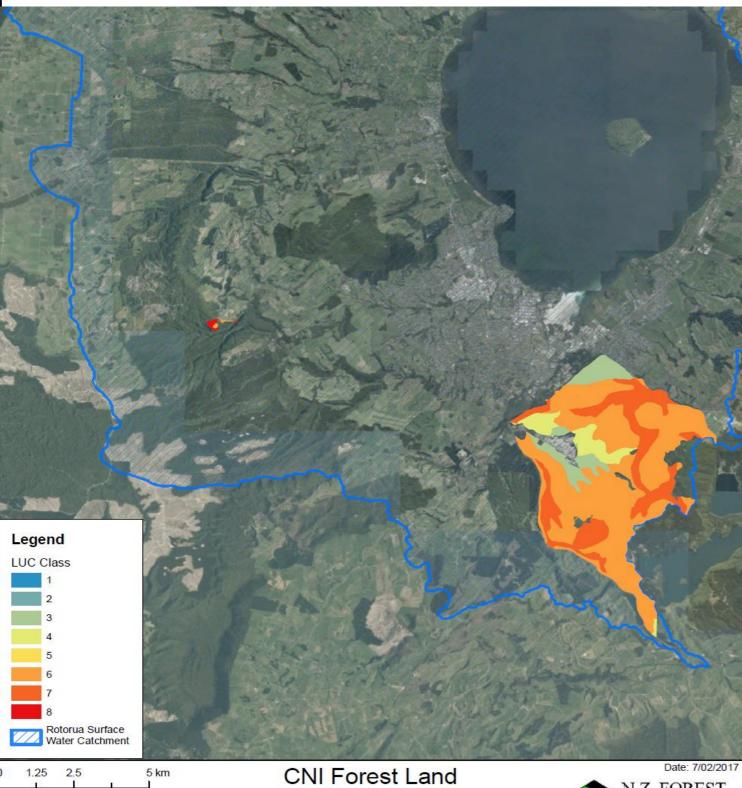


Aspirations

Create a future for our people where opportunities abound and we have a thriving, happy, prosperous community

Rotorua Catchment





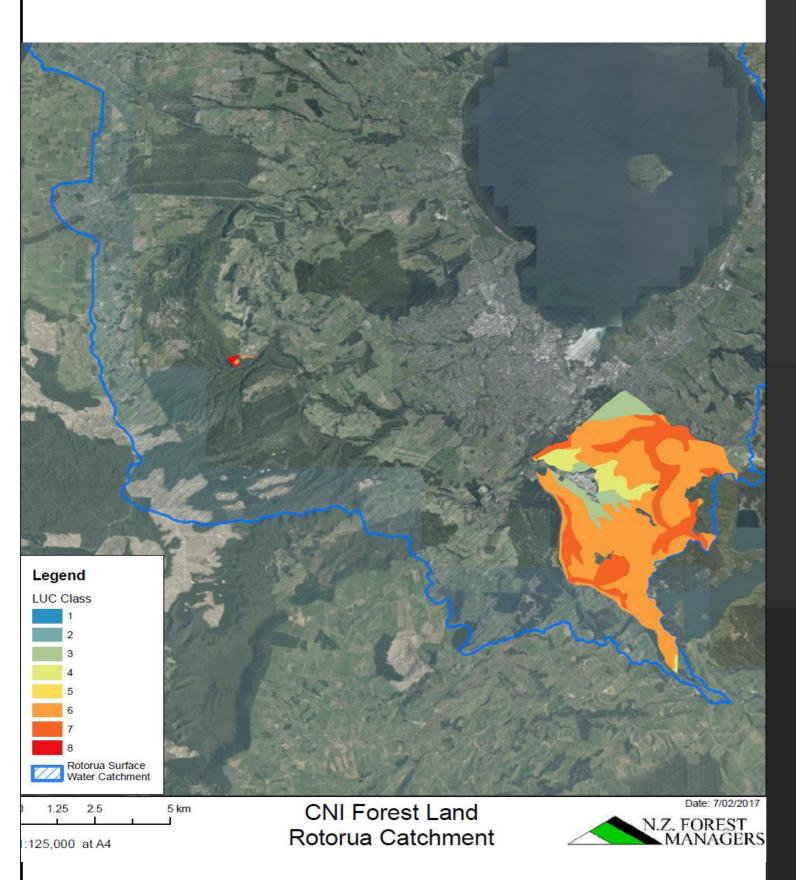
Aspirations

To maximise wealth through operating a successful commercial business, respectful of tikanga and the environment

To manage the land and opportunities for current and future generations.

CNI Forest Land Rotorua Catchment



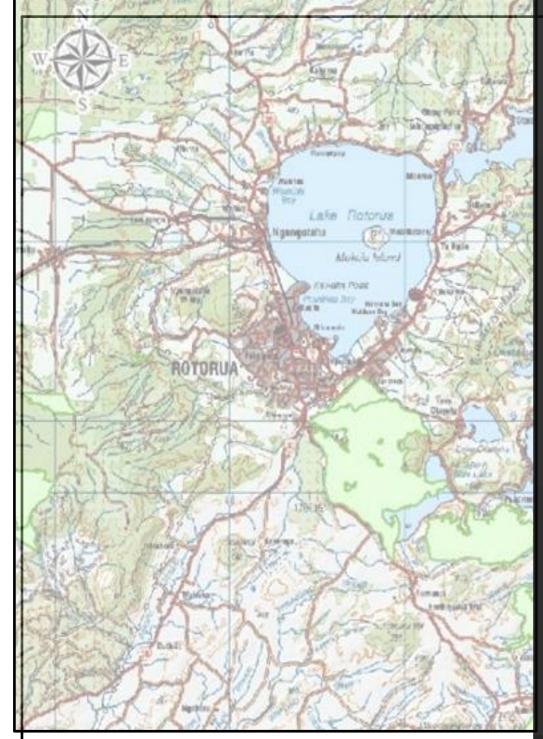


Aspirations

Achieving best practice in all our dealings and relationships

9

Work with long term partners who can add value



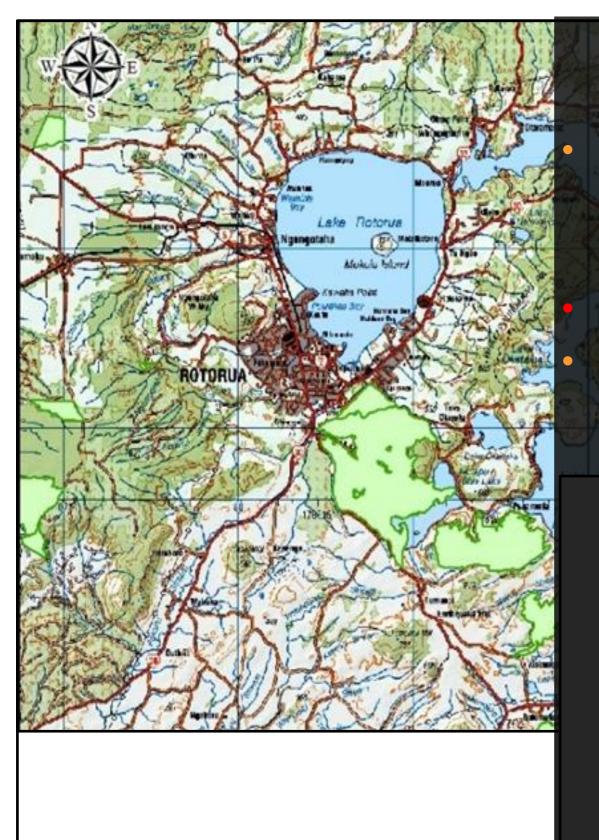
Challenges

Crown Forest Licenses for up to 35 years

- For wealth creation and stability we need to:
- 1. unlock the potential of the land
- 2. retain resources to be able to use it
 - Carbon
 - \circ Water
 - o Nutrients

PC 10 Effect on CNI 3000Ha >\$43m

- on lost optionality or
- cost of bought N.



Challenges

1900's land confiscated

2005 Rule 11 operative = "interim measure"2008 CNI Iwi Collective Deed of Settlement signed



1. CNIIHL Context for interacting with Proposed Plan Change 10

- Settlement Land
- CNI own the land not the trees

2. Policy Development process

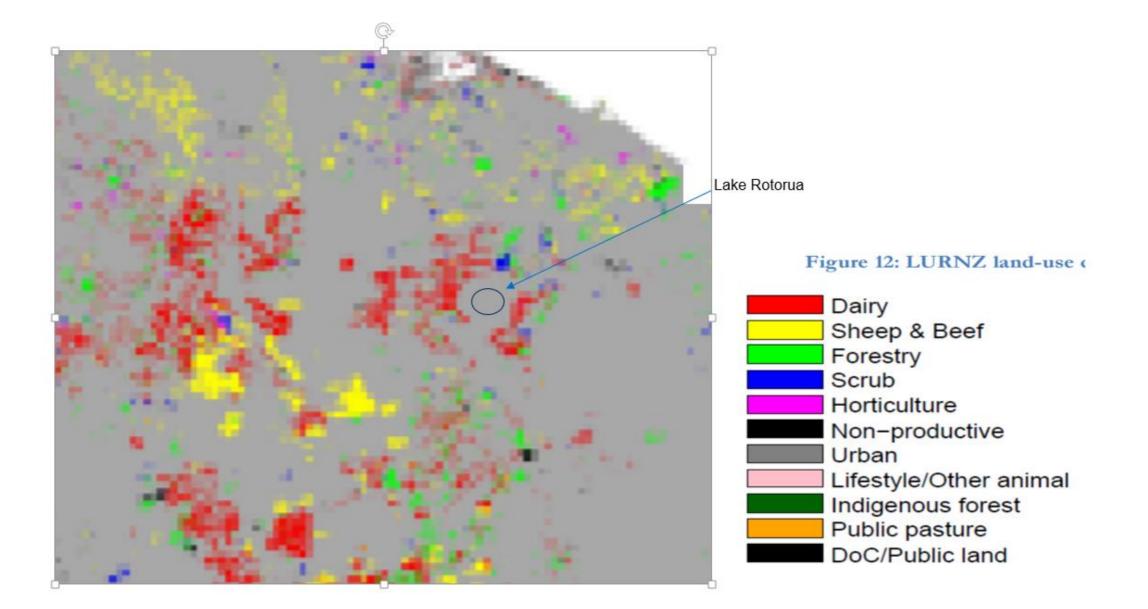
- CNI 6% of catchment, not at the table
- Plan opportunity cost \$43m
- Rule 11 was interim
- Method 41 develop new action plan with all stakeholders
- CNI is subsidising others
- 3. Policy Development Logic

- 1. CNIIHL Context for interacting with Proposed Plan Change 10
- 2. Policy Development process

3. Policy Development logic

- Uses an allocation regime
- Needs competent data
- That data is not available
- Poor process choice for this policy choice
- PC10 doesn't achieve the Purpose of the Act.

Change in land use between 1996 and 2008



"All models are wrong..." "... but good models are useful"

Every model has assumptions that limit what it can tell us and what it should be used for

Overseer use

Zone of competence

Within-farm management comparisons

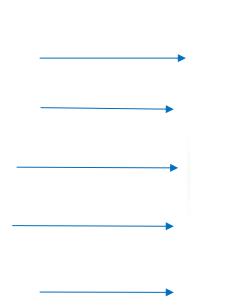
Beyond competence

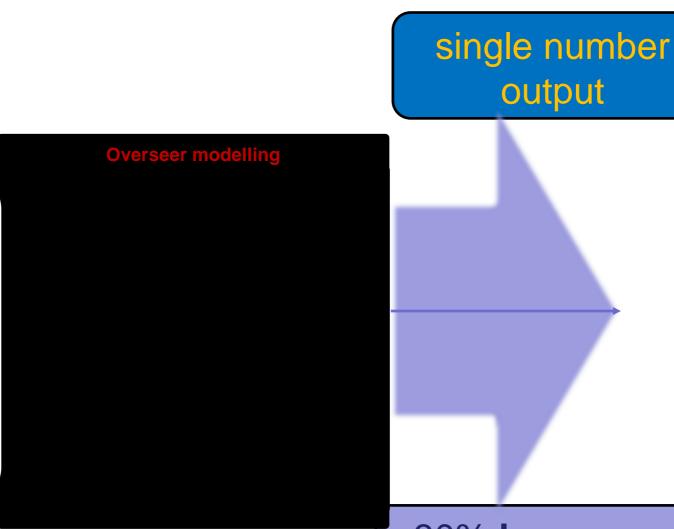
Guessing Absolute N values Relative land uses e.g deer v dairy

WAY beyond competence

"reference files" Plant-based land uses

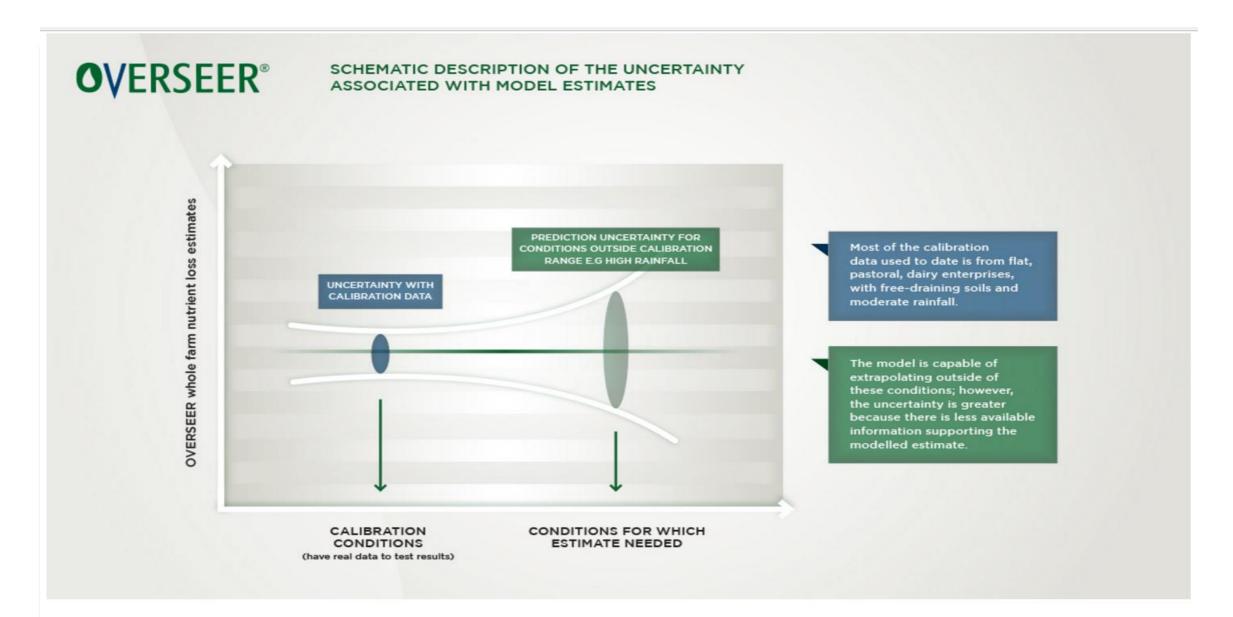






30% known uncertainty

+ errors in measurement (>20%)
+ variance in data input (>15%)
+ errors due to use at non-calibrated
locations (>30%)
Range = 0.33 - 2.33



Most of the calibration data used to date is from flat, pastoral, dairy enterprises, with free-draining soils and moderate rainfall. Therefore, to strengthen the calibration dataset and to reduce uncertainty in model results, datasets from outside these conditions are required e.g. cropping, beef and sheep enterprises, clay and shallow soil types, rainfall zones > 1200 mm.

Opportunities to reduce uncertainty in OVERSEER results

There are many opportunities to reduce uncertainty in OVERSEER outputs, the main ones are listed below:

- Using the OVERSEER Best Practice Data Input Standards, to ensure the best quality data is used to describe the farm.
- Improving the understanding and description of farm systems and how they are entered into OVERSEER.
- Using best practice evaluation, validation and calibration processes to review and develop the model. This requires:
 - Increasing the number of datasets of field measurements sitting outside the existing/typical calibration dataset range e.g. high rainfall, clay soils, enterprises other than pastoral/grazed.
 - Continually increasing the number of farmlet scale datasets for use in validation and calibration.
 - Using consistent methods for scientific measurements and data accumulation.
 - Linking to systems such as daily management monitoring.
 - · Undertaking model comparison and inter-modal scale comparisons.

1. CNIIHL Context for interacting with Plan Change 10

- Settlement land
- Land owner, not forester

2. Policy Development logic

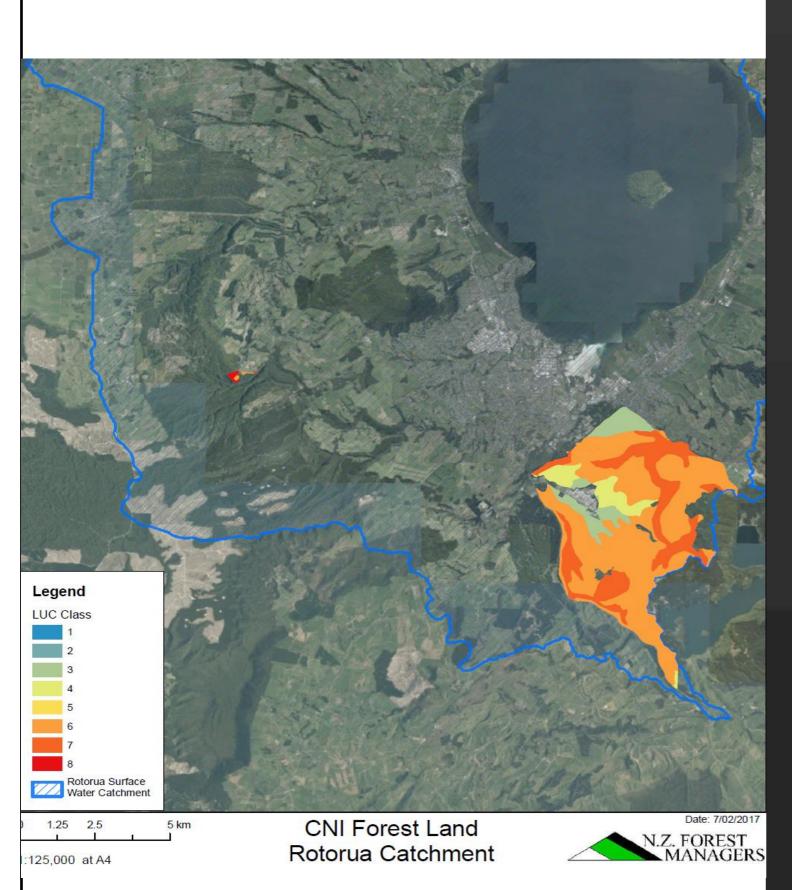
- Uses an allocation regime
- Needs competent data
- That data is not available
- Poor process choice for this policy choice
- PC10 doesn't achieve the Purpose of the Act.

Policy must

Recognise risks to process Allocation is competitive Process was collaboration. Incompatible. Risks not managed

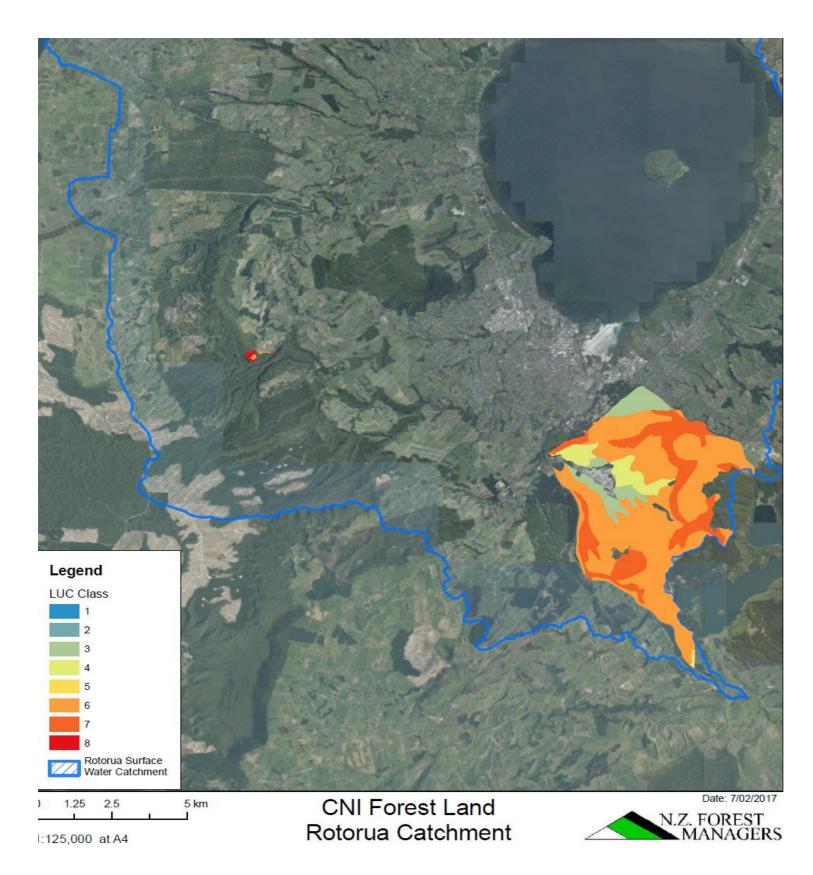
Not exceed the competence of implementation tools Model-based, with much uncertainty Unsuited for policy based on unit certainty and defined property rights.

Support the purpose of the RMA Inefficient use of resources Will drive gaming behaviour rather than environmental improvement



Solutions

Use fees with three simple bands (i.e. no allocation) or Use a much simpler and fairer allocation. Based on Land Use Suitability.



RPS Policy WL 5B principles and considerations	sector average allocation	Land Use Suitability
(a) Equity/Fairness, including intergenerational equity;	Х	\checkmark
(b) Extent of the immediate impact;	\checkmark	Х
(c) Public and private benefits and costs;	Х	\checkmark
(d) Iwi land ownership and its status including any Crown obligation;	Х	\checkmark
(e) Cultural values;	Х	\checkmark
(f) Resource use efficiency;	Х	\checkmark
(g) Existing land use;	\checkmark	Х
(h) Existing on farm capital investment; and	\checkmark	Х
(i) Ease of <i>transfer</i> of the allocation.	Х	Х
	3/9	5/9

LR R2 Permitted – From 1 July 2017, the use of land for plantation forestry or bush/scrub

From 1 July 2017, the use of land for plantation forestry or bush/scrub in the Lake Rotorua groundwater catchment is a permitted activity, subject to the following conditions:

- (a) The land use remains in plantation forestry with no more than a two year interval between harvesting and replanting or upon harvesting the land is permanently retired; or
- (b) The land use remains in bush/scrub and is not used for grazing; and
- (c) There is no transfer of Nitrogen Discharge Allocations or Managed Reduction Offsets either to or from the property/farming enterprise.

Advice Note: 1 Plantation forestry and bush/scrub may be managed as part of a pastoral property/farming enterprise.

P 350 s32 report March 2004

- Possible lost opportunity costs to agricultural landowners. There will be different costs to different landowners depending on the state of development on the property, the type of nutrient mitigation measures used on the property, and the long term goals of the landowner. As the provisions require no nett increase in nutrients from the catchment, agricultural activities can only intensify within current physical limits.
- The real issue with nutrient leaching is stock numbers. Increasing fertiliser application grows more grass, which allows more stock and urine patches, from which nitrogen and phosphorus leach. However, stock efficiency is currently limited. A dairy farm generally only captures 40% of nitrogen inputs in the product, the remainder is lost into the environment. Increasing fertiliser application is a waste of money if a property has achieved maximum stock efficiency. A 'sustainable' farm may be at a lower stocking rate. A report by agKnowledge for Environment Bay of Plenty (2003), found that of the 6 farms surveyed in the Rotorua Lakes, four farms (3 dairy farms and 1 sheep and beef farm) where above their economic optimum, where nutrient inputs could be reduced without compromising profitability. It was also found that many dairy farms are applying fertiliser to effluent disposal paddocks, where such applications are unnecessary. Efficient farming is to maximise profitability, which may not necessarily mean increasing productivity. Reducing costs may also achieve the same goal.
- Innovation and efficient intensification may result in financial savings to farmers (e.g. better targeting of fertiliser), while remaining within the nutrient envelope established by provisions in the plan. Land uses, other than traditional dairying or stock grazing, may be more economic in the medium to long term. Sub-division for lifestyle blocks, forestry, tourism ventures, alternative crops, or alterative animal types may all be viable, low nutrient leaching options. Such changes would require initial capital investment.

• The cost of nutrient export mitigation works are varied, and will be site specific.

- An indication of some possible works are use of a winter pad (\$100,000 capital cost based on 400 herd size, includes costs or pad, rails, gates, trough, fences, ancillary gear), wintering stock out of catchment (\$90,000 per year assumes 400 cows @ \$15/head/week x 13 weeks, plus \$15 per cow transport one way for 100 km), riparian retirement (fencing = \$10 per metre, planting varies depending on the width of land and density of plantings).
- Agricultural land uses and industries will be affected by the provisions. The estimate for agricultural output for Rotorua District for the year ended 30 June 2001 was \$261 million. 21% of the total pasture land cover in Rotorua District is within the five lakes' catchments that are currently below their TLI in Objective 10; Lakes Rotorua, Rotoiti, Rotoehu, Okareka and Okaro. This equates to \$55 million. Note that it is not appropriate to use figures for the whole of Rotorua District as a considerable proportion of pastoral land use is outside the Bay of Plenty Region. It is difficult to assess the actual effect of the provisions on the agricultural industry as wider market changes may impact the industry, landowners may chose to improve the efficiency of their operations, or change land uses.
- Some inequity for owners of undeveloped land. This is recognised and acknowledged by Environment Bay of Plenty.

how Rule 11 was not implemented?

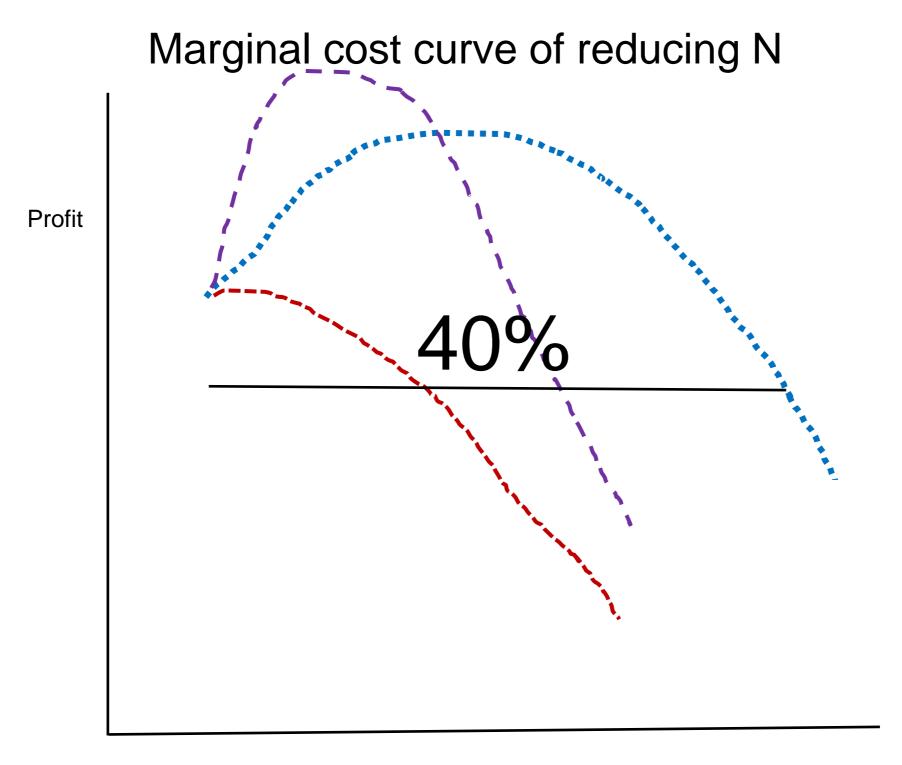
- It is often argued by economists that markets are more efficient than centralised government decision making because they automatically gather information and ensure that supply and demand are balanced and resources allocated efficiently.
- However, this sort of argument cannot be applied to artificial markets such as those created for pollution rights since the need for monitoring and enforcement remains and is, in fact, arguably greater.
- For emissions trading to work properly, the regulator needs to know what emissions a company is making so as to check that it has sufficient permits.

Too often inspection and verification does not happen.

https://www.uow.edu.au/~sharonb/STS300/market/rights/criteriainfo.html

P341 RWLP s32 report

The current version of Rules 11 is an interim measure. The intent of Method 35A [now 41] is to reconsider the applicability of the rules relative to each individual lake and the outcomes from the Action Plans, and develop rules appropriate to the individual catchment.



reduction in N leached